



Webinar Events *live & interactive*



Building Rapport

Presented by: Mark Corder

Delivered as: A live and Interactive 90 minute webinar

To include as much practical work and interaction as possible, and: theory-led discussion; real-life examples, comparison and analysis; and opportunities to learn and take away new techniques.

Suitable for:

Absolutely everyone in today's challenging world who understands building stronger relationships is paramount in business and in life. And who wants to build sound and trusting relationships with colleagues, customers and stakeholders to enhance and strengthen professional performance or with people in their personal and private lives.

Objectives:

To develop the sort of rapport that forms the basis of meaningful, close and harmonious relationships between people. It's the sense of connection that you get when you meet someone you like and trust, and whose point of view you understand. It's the connection that forms when you discover that you understand one another's values and priorities in life.

By the end of this session you will:

- Use techniques learned to develop rapport leading to a greater sense of positivity, understanding and coordination between people.
- Open the door to developing respect and co-operation and a willingness to find mutually beneficial solutions, even in difficult situations.
- Build and enjoy rapport with people that will enhance the quality and outcomes of key conversations and dealings with colleagues, clients, suppliers and other stakeholders.
- Communicate and interact in a thoroughly positive way with all those you deal with, regardless of their background, level or values.
- Take back action points to continue progress in your workplace that will have a positive impact on reaching personal and professional objectives.

For more information or to book please call **020 7256 6668** or email enquiries@gbclearning.co.uk